



## Telstra Wholesale's vISP in-a-Box Assists ispOne to Deliver OneSolution

Telstra Wholesale's new vISP in-a-Box solution is being successfully used by ispOne in combination with their OneSolution product to grow the ISP market, the two organisations announced today.

After successful trials earlier this year, Telstra Wholesale's vISP in-a-Box solution is now enabling ispOne's new product called OneSolution. It combines Telstra Wholesale's virtual ISP in-a-Box with ispOne's proprietary online vISP management system called ASPIRE.TM This has enabled ispOne to deliver a total solution enabling ISPs to run a successful vISP operation.

Telstra Wholesale, Managing Director, Ms Deena Shiff said: "Telstra Wholesale is pleased to be providing a leading-edge product to ispOne, which will assist our customer in delivering overall market growth."

One of the advantages of vISP in-a-Box is that it is highly innovative in itself but also allows customers to build on benefits.

vISP in-a-Box enables an organisation to provide the functionality of an ISP in the form of hosted dial-up and Broadband services without expending capital on new infrastructure. It also appeals to existing ISPs that wish to move away from the continual upgrade cycle necessary to provide a competitive ISP service.

Managing Director of ispOne, Mr Zac Swindells, said that working with Telstra Wholesale has been an important step in growing the ISP market and broadening choice for end-users.