

ispONE wins Deloitte Technology Fast 50 award

ispONE, has ranked 14th in the 2007 Deloitte Technology Fast 50 awards, achieving 422 per cent revenue growth over the last three years.

The Deloitte Technology Fast 50 ranks the 50 fastest growing technology companies, public or private, based on percentage revenue growth over three years (2005-2007) and includes all related industry sectors: communications; software; semiconductors, components and electronics; life sciences; internet; and computer peripherals.

ISPONE Pty Ltd (ispONE) is a dynamic communications company and market developer of Virtual Telecommunication platforms for the Internet and Mobile market. ispONE was founded in 2002 with a clear vision to create seamless Virtual Telco products and services which could be utilised by existing Internet Providers, resellers and new emerging vertical markets.

At the beginning of 2005 ispONE was accredited as an ISO 9001 Quality Endorsed supplier reinforcing the quality of services they provide.

Focusing on web based applications to create Virtual Telco platforms ispONE has extensive Telecommunications experience in understanding the need for outsourced Virtual solutions. ispONE products and services have been developed for Service Providers to remain competitive and be able to offer a number of valued added services to their end users. The ispONE products, services and systems can also be implemented to not only the ISP/Telco market but any vertical market wanting to adopt a communications offering to their customers, member base or employees.

Zac Swindells said, "Our significant growth is a result of the traditional ISP landscape emerging from just selling broadband internet to adopting telephony products. As the retail market space is becoming increasingly competitive it is imperative for service providers to be offering complete communications services such as broadband, fixed line & mobile services. Our ability to incorporate telephony services into our online platforms for ordering, provisioning and activations allows our customers to easily implement these traditional complex services."

“One of our most successful strategies has been to “work alongside our customers business needs and organically grow their business which inturn grows our own” Zac Swindells said.

“We expect to achieve around 80% per cent growth over the next 12 months.”

Deloitte Technology, Media and Telecommunications partner Julia Bickerstaff said the growth of ispONE has been astounding.

“Managing growth is challenging for many organisations, but ispONE has achieved exceptional growth during a downturn in the technology sector.

“With the global tech sector recovery, Australia is leading the region and the future is looking very bright for ispONE.

NB: For more information see media releases and research at www.deloitte.com.au

Deloitte.

Technology Fast50

Australia 2007 Winner